

Greg Dube

Professional Experience and Responsibilities

Greg has 17 years of professional experience in the IT arena. He has a proven success record due to his dedicated and conscientious work ethic. Greg uses his comprehensive experience in the management and advancement of IT infrastructures to successfully complete projects. Greg's past professional experience has enabled him to relate with clients on a personal level and say "I've been there, I've done that."

As an N'compass Senior Sales Engineer, Greg's core responsibilities include technical presale and post-sale support, hardware configurations, architecture and storage design, solution validation and technical validation. Greg's expertise lies in storage, specifically NetApp. He is N'compass' primary NetApp resource and has worked with NetApp equipment since 2000. Greg also has experience and training around virtualization, specifically VMware vSphere.

Greg's certifications include NetApp Accredited Sales Professional (NASP), NetApp Accredited Storage Architect Professional (ASAP), NetApp Certified Data Management Administrator (NCDA) and NetApp Certified Implementation Engineer - SAN & Virtualization (NCIE). He is currently working to acquire a few VMware certifications and ultimately become a VMware Certified Professional.

Project Experience

Navitaire, Accenture, Minneapolis Public Schools, Sunrise Banks, University of Minnesota, Minnesota Bureau of Criminal Apprehension, Northwestern Health Services University, NASA



Specialties

- Storage
- Virtualization
- Server Hardware Setup, Configuration and Installation
- Technical Project Rollout and Management
- Customer Service and End-User Support

Industries

- Financial Services
 - Government
 - Higher Education
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